

Data Partner Manager (m/f/d)

Location: Berlin, Munich, Würzburg, London, Sofia



About us

B2B Media Group is one of the leading B2B data providers in Europe. With over 80 employees at 6 locations in Germany, UK, USA and Bulgaria, we help hundreds of B2B companies achieve their marketing and sales goals. Industrial and IT corporations as well as hundreds of medium-sized companies and media agencies rely on our technology and unique B2B data.

Our Mission: Fuel the marketing of any B2B company with our unique audiences and insights.

You will

- Be the contact person for external vendors we work with and manage these relationships
- Around data we create new products, workflows and technologies you will be part of the internal project team and are the face towards our external partners
- Provide project management for data projects that we run with new and established partners from all over the world
- Be the bridge between colleagues from different departments (e.g. Development, Product Management, Account Management and Sales) and different countries (UK, Germany, Bulgaria, USA) when it comes to data related projects
- Oversee all aspects of your projects and ensure that the projects are delivered on-time

Your profile

- You have proven experience in partner management
- You are a strong communicator and have the ability to think critically and solve problems
- You have project management skills including attention to detail and multitasking skills
- You have a high digital affinity, are interested in digital media and new technologies
- Word, Excel, Powerpoint you are a pro in common office applications
- You have a Bachelor's degree in IT, Computer Science, Business Management or a related field
- You are fluent in English

What we offer

We offer a permanent position in a fast-growing, data-driven online marketing company with a focus on B2B. A secure working environment with flat hierarchies and fast decision-making processes is what sets us apart. Our way of working is characterized by trust, openness, a lot of fun and a good work-life balance. We have offices in London, Sofia, Berlin, Munich, Würzburg and Augsburg and work with a highly motivated international team. We allow our employees to work flexibly because we are aware of the added value this



offers. But we also enjoy the interaction and creative exchange with colleagues in the office. Our offer also includes social benefits depending on the company office where you will be located.

Please send

Your CV

greatthings@b2bmg.com

